Individual Focus Meeting | Manager Level

Headline Check-in

1) Emotion: How do you feel right now? Because?

2) Gratitude: What are you thankful for or who do you appreciate?

3) Celebrate: Who do you want to recognize for a job well done?

4) Challenge: Where’s the disruption, frustration, opposition, or conflict? Where did you fail last week? Where do you need/want clarity? Where’s the opportunity to get better?

Leadership Focus: Your Commitment to Expand Your Influence

What’s your leadership development opportunity? How do you need to show up?

Reminder: How will you remember this commitment?

Action: What’s your action plan?

Promise: How will this action help you get “there” ... add value? How will this help you and your team reach your goals, improve performance, get results?

DiSC Workplace Style

What do you need to remember about your DiSC style priorities, motivators and stressors to help you succeed?
**Business Focus: Commitments to Move the Business**

What actions did you commit to last week? What happened? What did you learn?

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**Goal**


**Behaviors / Actions**

What are the actions — you are *in charge of* — that will help you achieve this goal?

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**Behaviors / Actions**

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**Big Rocks**

- People: Team & Talent
  - Business Fundamentals
    1) CSi
    2) ESi
    3) Profit
    4) Market Share